

GENEL TANIM / GENERAL DESCRIPTION

Ders Adı / Course Name	Entrepreneurship and Business Plan / Entrepreneurship and Business Plan	
Ders Kodu / Course Code	GEE05008	
Ders Türü / Course Type		
Ders Seviyesi / Course Level	Bachelor / Bachelor	
Ders Akts Kredi / ECTS	5.00	
Haftalık Ders Saati (Kuramsal) / Course Hours For Week (Theoretical)	3.00	
Haftalık Uygulama Saati / Course Hours For Week (Objected)	0.00	
Haftalık Laboratuar Saati / Course Hours For Week (Laboratory)	0.00	
Dersin Verildiği Yıl / Year	3	
Öğretim Sistemi / Teaching System	Daytime Class / Daytime Class	
Eğitim Dili / Education Language		
Ön Koşulu Olan Ders(ler) / Precondition Courses	This Course aims to review Entrepreneurship and entrepreneur abilities, and then we continue with business models and the business Canvas model.	This Course aims to review Entrepreneurship and entrepreneur abilities, and then we continue with business models and the business Canvas model.
Amacı / Purpose	We study how we can create the Canvas business model and how we can estimate our position in a business by a better understanding of business planning elements and modeling	We study how we can create the Canvas business model and how we can estimate our position in a business by a better understanding of business planning elements and modeling
İçeriği / Content		
Önerilen Diğer Hususlar / Recommended Other Considerations		
Staj Durumu / Internship Status		
Kitabı / Malzemesi / Önerilen Kaynaklar / Books / Materials / Recommended Reading	1)Starting your own business and become an entrepreneur,Adam Toren ,2015 2)Business Model You, Tim Clark, Alexander Osterwalder,and Yves Pigneur2.12. John Wiley & Sons. 3)Business Model Generation, Alexander Osterwalder., 2010 , John Wiley & Sons.	1)Starting your own business and become an entrepreneur,Adam Toren ,2015 2)Business Model You, Tim Clark, Alexander Osterwalder,and Yves Pigneur2.12. John Wiley & Sons. 3)Business Model Generation, Alexander Osterwalder., 2010 , John Wiley & Sons.
Öğretim Üyesi (Üyeleri) / Faculty Member (Members)	Alireza Arshadi Khamseh , Associate Professor	

ÖĞRENME ÇIKTILARI / LEARNING OUTCOMES

HAFTALIK DERS İÇERİĞİ / DETAILED COURSE OUTLINE

Hafta / Week					
1	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	What is Entrepreneurship, Looking at common trades of successful business owners				
	What is Entrepreneurship, Looking at common trades of successful business owners				
2	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Entrepreneurship or Employee				
	Entrepreneurship or Employee				
3	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Canvas Business Model-Introduction				
	Canvas Business Model-Introduction				
4	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Detail of Canvas Business Model				
	Detail of Canvas Business Model				
5	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Nine Blocks of Canvas Business Model -Part 1				
	Nine Blocks of Canvas Business Model -Part 1				

6	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Nine Blocks of Canvas Business Model -Part 2				
	Nine Blocks of Canvas Business Model -Part 2				
7	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Nine Blocks of Canvas Business Model -Practical experiences				
	Nine Blocks of Canvas Business Model -Practical experiences				
8	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Midterm exam				
	Midterm exam				
9	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Personal Business Model-Part One				
	Personal Business Model-Part One				
10	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Personal Business Model-Part two and examples				
	Personal Business Model-Part two and examples				
11	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Personal Business Model -Part 3 and review				
	Personal Business Model -Part 3 and review				

12	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Test Your business Model				
	Test Your business Model				
13	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Famous Patterns in Business Models- Quick review				
	Famous Patterns in Business Models- Quick review				
14	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Practical examples and real cases				
	Practical examples and real cases				
15	Teorik Dersler / Theoretical	Uygulama	Lab	Öğretim Yöntem ve Teknikleri/Teaching Methods Techniques	Ön Hazırlık / Preliminary
	Final Exam				
	Final Exam				

DEĞERLENDİRME / EVALUATION

Yarıyıl (Yıl) İçi Etkinlikleri / Term (or Year) Learning Activities	Sayı / Number	Katkı Yüzdesi / Percentage of Contribution (%)
Toplam / Total:	0	0
Başarı Notuna Katkı Yüzdesi / Contribution to Success Grade(%):		0
Yarıyıl (Yıl) Sonu Etkinlikleri / End Of Term (or Year) Learning Activities	Sayı / Number	Katkı Yüzdesi / Percentage of Contribution (%)
Toplam / Total:	0	0
Başarı Notuna Katkı Yüzdesi / Contribution to Success Grade(%):		0
Etkinliklerinin Başarı Notuna Katkı Yüzdesi(%) Toplamı / Total Percentage of Contribution (%) to Success Grade:		0
Değerlendirme Tipi / Evaluation Type:		

İŞ YÜKÜ / WORKLOADS

Etkinlikler / Workloads	Sayı / Number	Süresi (Saat) / Duration (Hours)	Toplam İş Yüğü (Saat) / Total Work Load (Hour)
Toplam / Total:	0	0	0
Dersin AKTS Kredisi = Toplam İş Yüğü (Saat) / 25.00 (Saat/AKTS) = 0.00/25.00 = 0.00 ~ 0.00 / Course ECTS Credit = Total Workload (Hour) / 25.00 (Hour / ECTS) = 0.00 / 25.00 = 0.00 ~ 0.00			

PROGRAM VE ÖĞRENME ÇIKTISI / PROGRAM LEARNING OUTCOMES

Katkı Düzeyi / Contribution Level : 1-Çok Düşük / Very low, 2-Düşük / Low, 3-Orta / Moderate, 4-Yüksek / High, 5-Çok Yüksek / Very high
